



# COMPANY PROFILE







SERVICES POWERED BY AI & TECHNOLOGY05

---

WHY WORK WITH US?06

---

M&A AND TRANSACTION ADVISORY SERVICES07

---

TAX ADVISORY SERVICES10

---

ADVISORY SERVICES PORTFOLIO14

---

OUR TEAM17

---

**At Kuvera, we're not just M&A advisors or Tax consultants but Partners in your growth journey.**

**We leverage technology and AI-driven data-rich insights, combining subject matter expertise with leading software tools and databases throughout our service delivery to provide exceptional, cost-effective solutions following international service standards.**

**We add value with strategic guidance, and create long term impact.**





Your financial  
growth, our goal.





# SERVICES POWERED BY AI & TECHNOLOGY

We deploy cutting-edge backends and leverage various GenAI and software platforms for financial advisory services and market research - **such as Valutico, Mosaic, Capital IQ, Tesorio, Klipfolio, PitchBook, Crunchbase, Tableau, Microsoft CoPilot Pro, Gemini, InVideo, and others.**

Kuvera Consulting's services methodology significantly **reduces project delivery times and costs**, allowing us to provide clients with faster and more value-driven services compared to legacy firms.



# WHY SHOULD YOU WORK WITH KUVERA?



## TRUSTED M&A & TAX EXPERTISE

Armed with 100+ years of combined experience within the leadership team, Kuvera is emerging as a technology-powered leader in providing financial, tax advisory and business support to startups, SMEs, and large corporations through tech-powered consulting.



## FASTER DELIVERY, REDUCED FEES

We offer extremely tailored solutions that cater to the unique needs of each client business, leveraging the latest technologies, AI tools and best practices to drive sustainable growth and profitability.



## EXTENSIVE COLLABORATION

Kuvera's consultants work closely with our esteemed clients as true partners, fostering transparent communication, flexibility and a shared vision for success.



## EXCEPTIONAL VALUE

By combining our industry expertise, technology-driven approach, innovative services, flexible and competitive pricing, we deliver exceptional value and a superior client experience that sets us apart from the traditional consulting market.

# M&A AND TRANSACTION ADVISORY SERVICES



# TRANSACTION & DEAL ADVISORY SERVICES



## VALUATION ADVISORY

Whether you're attracting investment, planning for growth, or preparing for M&A, a professional business valuation offers key insights into your company's long-term potential.

Using technology-backed platforms, we accelerate delivery times and deliver expert valuations that inspire high confidence.



## DUE DILIGENCE

Our approach combines in-depth financial, operational, and market analyses to uncover risks, validate opportunities, and ensure optimal decision-making.

Stakeholders are empowered to confidently navigate complex transactions and achieve sustainable value in every deal.



## M&A TRANSACTION SUPPORT

We provide end-to-end support for mergers, acquisitions, and divestitures across the UAE, KSA, and key global markets.

This is done through leveraging AI-driven insights and global transaction data to maximize deal value during Buy / Sell-side mandates as well as Investor Search.



# TRANSACTION & DEAL ADVISORY SERVICES



## PORTFOLIO VALUATIONS (FUNDS)

Our portfolio valuation services help PE firms, family offices, investment firms, and venture capital funds accurately assess the fair value of their holdings. Using global valuation methodologies, tech-driven modeling, and industry benchmarks, we deliver independent, data-backed valuations aligned with IVS, IFRS, ASC, and regulatory standards.



## FUNDRAISING (SEED, SERIES A-C)

We support clients in securing their high-value investments through private placements, venture capital, private equity, crowdfunding, banks, angels, family offices and other financing options to fuel their growth ambitions.



## PITCH DECKS

We craft high-impact pitch decks that articulate a compelling growth story, backed by internal strengths, financial modeling, industry trends, and competitive benchmarking. Our approach ensures businesses secure funding, enter new markets, and capitalize on emerging opportunities with investor confidence.



# TAX ADVISORY SERVICES



# TAX REGISTRATION & RETURN FILING SERVICES



## CORPORATE TAX REGISTRATION & GROUP STRUCTURING

We verify UAE Corporate Tax registration on EmaraTax, assess compliance, and advise on optimal group structuring, including tax group formation benefits versus standalone reporting based on ownership, fiscal year, and consolidation feasibility.



## EXEMPTION & EXPENSE OPTIMIZATION

We assess entity eligibility for exemptions like Free Zone relief, QIFs, or QLPs by analyzing income types, shareholder profiles, and asset conditions, while also auditing expense classifications for tax compliance validating capital allowances and deduction limits to align with UAE CT regulations.



## TAX ACCOUNTING & SECTOR-SPECIFIC REVIEW

We reconcile audited financials under IFRS with Corporate Tax Law, ensuring accurate treatment of revenue, asset, income and cost treatments, including WIP and impairments, to support sector-specific financial reporting and compliance including group structuring & cross-border transactions.



# TRANSFER PRICING SERVICES



## TRANSFER PRICING DOCUMENTATION & DISCLOSURES

We support clients in compiling Local and Master Files, along with the Transfer Pricing Disclosure Form, ensuring full compliance with Corporate Tax Law. The documentation aligns with OECD guidelines and includes transaction-level details, industry benchmarks, and strong policy justifications.



## FUNCTIONAL ANALYSIS & BENCHMARKING STUDIES

We conduct detailed functional, asset, and risk (FAR) analysis and provide benchmarking reports to validate intercompany pricing against arm's length standards. These studies support defensible pricing strategies that meet regulatory expectations and ensure tax efficiency, including KMP Benchmarking.



## INTRA-GROUP AGREEMENTS & POLICY ADVISORY

We advise on the structuring of intercompany transactions, including service fees, management charges, royalties, and financing arrangements. We review intercompany agreements and transfer pricing policies to ensure cross-border compliance and audit readiness.



# TAX HEALTH CHECK & COMPLIANCE SERVICES



## TAX STRUCTURE & GROUPING REVIEW

We assess the current legal and operational structure to evaluate compliance with Corporate Tax Law. This includes reviewing the transitional provisions, eligibility for tax grouping, qualifying group reliefs, business restructuring benefits & respective elections and identifying gaps in group-level registration, and ownership thresholds.



## POLICY & DOCUMENTATION GAP ANALYSIS

We analyze existing internal policies, tax positions, governance & controls and documentation to identify misalignments with regulatory requirements. This includes gaps in TP Documentation, intercompany agreements. Tracking the developments with respect to FTA clarifications & guidelines and business impact.



## COMPLIANCE STATUS & RISK ASSESSMENT

Risk Assessment across registration, accounting errors, exemptions (QFZP, QIF), Financial Statements (IFRS) alignment and its disclosure obligations (IAS 12). This review highlights vulnerabilities in areas such as expense classification, WHT exposure, and Audit readiness, delivering a clear corrective action plan to achieve full compliance.



# ADVISORY SERVICES PORTFOLIO



# ADVISORY SERVICES



## FEASIBILITY STUDIES

Our feasibility study services leverage a technology-driven approach, and globally renowned industry data sources to assess market viability, financial sustainability, and regulatory fit for new projects or ventures. We deliver data-backed insights for market entry, expansion, and investment.



## BUSINESS PLANS

We develop comprehensive business plans outlining goals, strategies, and financial projections to drive growth in the UAE, KSA, and global markets. Our plans support fundraising, market-entry, and strategic decision-making, giving investors, lenders, and management the confidence to seize emerging opportunities.



## ACCOUNTING & BOOKKEEPING

Our accounting and bookkeeping services ensure accurate financial reporting, tax compliance, and cash flow management across the UAE and KSA. Leveraging cloud-based software and automation such as Zoho, Quickbooks, Zero, Sage, and other. We enhance efficiency, ensure regulatory adherence, and provide real-time financial insights for better decision-making.



# ADVISORY SERVICES



## FINANCE PROCESS OPTIMIZATION

Our experts analyze your business and finance workflows and operations (accounting, IFRS, MIS, consolidation, payroll) by identifying areas for improvement and implementing efficient processes to boost productivity and profitability.



## INTERNAL AUDITS

Our internal audit services in the UAE, KSA, and other key global markets ensure businesses maintain financial integrity, regulatory compliance, and operational efficiency. We conduct risk-based audits, financial control assessments, and MIS reliability checks, aligning with IFRS, and regional regulatory frameworks.



## TECHNOLOGY & CYBERSECURITY

Kuvera Consulting enhances digital capabilities and cybersecurity across the UAE and global markets, specializing in AI, blockchain, CX, and compliance. Our CISA-certified experts provide secure, scalable solutions aligned with ISO 14001, TDRA, and UAE regulations.



# MEET OUR TEAM



# Vivek Batra, FCA

## 30+ Years of Industry &

### Consulting Expertise

M&A advisory, valuations, and financial due diligence for startups from Series A to C+ and International Tax.

Practicing C.A enlisted with ICAI in India & UAE.

### Strategic Financial & Tax Leadership

Provides Interim CFO services to various firms across E-commerce, E-logistics, E-Grocery, Prop-Tech, Wellness, Food-Tech, Shipping, and more.

### Market Research

Market analysis, research, and feasibility studies to support informed business decisions across GCC & international markets.

## M&A & Financing

Managed senior financing deals worth USD 1 Billion+ and provided M&A advisory services to large startups and groups of companies.

## Tax & Regulatory Compliance

His expertise includes international tax, transfer pricing, UBO, and corporate regulatory AML and related compliance.

## Industry Expertise

Shipping, startups, gaming, e-logistics, e-grocery, prop-tech, wellness & beauty, healthcare, private equity, venture capital, FnB, real estate, investment funds, manufacturing, technology, media, events & exhibitions, tourism, and others.





# THE KUVERA CONSULTING TEAM

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**Vivek Batra**  
(FCA)

Founder & CEO



**Rajeev Bhargav**  
(FCA)

Director, M&A, Tax, and  
Investment Advisory



**Gaurav Narula**  
(ACA, ADIT)

Director, International Tax &  
Transfer Pricing



**Pranav Batra**  
(BBA, MCIM)

Director, Client Relations &  
Marketing



**Raghav Vohra**  
(BBA, HON.)

Head of Business  
Development



**Rajeev Vijh**  
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**Arwa Morawala**  
(BA)

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# OUR PARTNERS & AFFILIATIONS

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# THANK YOU.



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